

**CS395T**  
**Agent-Based Electronic Commerce**  
**Fall 2003**

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Week 3a, 9/9/03

# Logistics

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- Submitting responses to readings
  - Prefer non-summary ones
  - Show me you've **thought** about the readings

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- Changed readings
- Presentation dates: pick a topic and a date
- Any questions?

# Rational choice theory

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- Section 1.2.4: people are not always rational.

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- Can this be explained away by arguing that with humans, the payoff function is not fixed once and for all?
- No! (Kahneman and Tversky)



# Mixed strategy equilibrium

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		Player 2	
		Action 1	Action 2
Player 1	Action 1	4,8	2,0
	Action 2	6,2	0,8

# Bayes Nash Equilibrium

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# Bayes Nash Equilibrium

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- Allows for uncertainty about opponent strategy
- Is it ever helpful for a player to know **how** certain he is about an opponent's expected actions?
- How is this expectation of opponents actions different when the player is allowed repeated game sessions with the same opponent versus anonymous matchups?

# Axelrod's tournament

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- What if you play for a known finite amount of time?

# Axelrod's tournament

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- Iterated prisoner's dilemma with identity
- What if you play infinitely?
- What if you play for a known finite amount of time?
- Some strategies:
  - hawk (always Fink)
  - Grim trigger (cooperate until the other defects)
  - tit-for-tat
  - Joss (tit-for-tat with periodic defection)



# Focal points

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- When and where?

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- We need to meet in Paris on a particular day.
- When and where?
- What are the Nash Equilibria?